



LAZIZ BEKNAZAROV

📍 Navoi, Uzbekistan 210100

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EXPERIENCE

HEAD OF SALES DEPARTMENT, 01/2021 - Current

Navoi Mining and Metallurgical Company JSC (NMMC)

- Organization of sales activities of the enterprise
- Working with exchanges to sell products
- Organization of fair and exhibition activities of the enterprise
- Company's Responsible Officer for Compliance with the London Bullion Market Association's Responsible Gold Guidance

HEAD OF FOREIGN ECONOMIC RELATIONS DEPARTMENT, 03/2010 - 01/2021

NMMC

- Export of company products
- Organization of logistics of export cargo
- Organizing receptions for delegations and conducting negotiations with external partners

MANAGER IN FOREIGN ECONOMIC RELATIONS DEPARTMENT, 01/2007 - 03/2010

NMMC

- Export and import activities
- Conclusion and monitoring investment agreements

BUDGETING AND CONTROLLING ECONOMIST, 09/2002 - 01/2007

5th Mining Administration of NMMC

- Prepared correspondence, accounting and financial documents for analysis.
- Utilised computer programmes and software to conduct statistical analyses.
- Helped set pricing levels for goods and services by studying market conditions to determine suitable prices.

SKILLS

- Client communication
- Service promotions
- Territory management
- Upselling expertise
- Report writing skills
- Complex negotiations

EDUCATION

Tashkent State University of Economics, Tashkent, 2002

Bachelor of Business Administration: Foreign Economic Relations

The Banking and Finance Academy, Tashkent, 2010

Master of Business Administration: Project Financing

- Master Graduate
- Dissertation in Public private partnership

SUMMARY

Expert Manager bringing 23 years of expertise in mining industry. Effectively manages assignments and team members. Dedicated to self-development to provide expectation-exceeding service.

LANGUAGES

Uzbek: First Language

Russian:

C2

Proficient

English:

B2

Upper Intermediate

Turkish:

C1

Advanced